

# MANAGEMENT, B.S. - HUMAN RESOURCE CONCENTRATION

This concentration focuses on the management of people and structuring of organizations to be effective and rewarding places to work. This course of study provides students hands-on experience in solving human resource problems. In order to develop the people and functional skills necessary to be successful in today's predominantly service economy, courses are designed to be relevant, contemporary, ethical, and practical. The HRM concentration focuses on the core practices of work analysis, strategic planning, recruitment and selection, training and development, performance management, compensation, employee relations, and legal compliance within a competitive global environment. For more information, contact Lisa Williams, Ph.D., at [lwilliams@niagara.edu](mailto:lwilliams@niagara.edu).

MGT 343	Reward Systems and Performance	3
MGT 344	Employment Law and Human Resource	3
<b>Four Business Electives</b>		
Select any three Business Elective courses of MGT, MKG, FIN, ECO, ACC, BUS (May Include Co-op and MBA options)		9
ENG 231	Business Communication	3
Three Elective Courses outside the College of Business		9
<b>Total Credits</b>		<b>94</b>

Code	Title	Credits
General Education Requirement ( <a href="http://catalog.niagara.edu/undergraduate/curriculum/foundation-courses/">http://catalog.niagara.edu/undergraduate/curriculum/foundation-courses/</a> )		
<b>Three Courses in Managing Operations and People</b>		
LAW 205	Legal Env of Business	3
MGT 160	Management Principles	3
MGT 240	Human Resource Management	3
<b>Two Courses in Economics</b>		
ECO 102	Principles of Microeconomics	3
ECO 103	Principles of Macroeconomics <sup>2</sup>	3
<b>Two Courses in Accounting</b>		
ACC 111	Financial Accounting	3
ACC 112	Management Accounting	3
<b>One Course in Marketing</b>		
MKG 181	Principles of Marketing	3
<b>Two Courses in Operations</b>		
MGT 220	Operations & Supply Chain	3
MGT 390	Information Systems for Business	3
or MGT 221	Supply Chain Logistics	
<b>One Course in Finance</b>		
FIN 320	Corporate Finance I	3
<b>Four Courses in Quantitative Analysis</b>		
CIS 232	Computer Applications for Business I <sup>1</sup>	3
MAT 107	Business Calculus I <sup>1</sup>	4
or MAT 106	Intro College Math	
MAT 201	Business Statistics I <sup>1</sup>	3
ECO 231	Business Analytics	3
<b>One Senior Capstone Course</b>		
MGT 460	Business Strategy & Policy	3
<b>Two Experiential Management Electives (choose 2 of 4)</b>		
MGT 308	E Commerce Essentials	3
MGT 315	Leadership and Teamwork	3
MGT 318	Entrepreneurship	3
MGT 351	Adv. Excel Business Modeling	3
<b>Four HRM Concentration Courses</b>		
MGT 316	Conflict Management and Negotiations	3
MGT 342	Human Resource Staffing and Development	3