

# MANAGEMENT, B.S.

This Management degree option is the most popular and flexible. It is designed to ensure that a student has the required breadth of basic business and management knowledge in accounting, economics, marketing, operations management, people management and finance. With this solid integrative foundation, students may then select their final group of courses to self-design a program of study. For more information, contact Christopher Wright, Ph.D., at [cwright@niagara.edu](mailto:cwright@niagara.edu).

Four Distribution Courses ( <a href="http://catalog.niagara.edu/undergraduate/curriculum/general-education-distribution-courses/">http://catalog.niagara.edu/undergraduate/curriculum/general-education-distribution-courses/</a> )	12
ENG 231 Business Communication	3
Three Elective Courses outside the College of Business	9
<b>Total Credits</b>	<b>127</b>

<sup>1</sup> General Education, Analytical Skills courses

<sup>2</sup> General Education, Social Sciences course

## Course Work Required

Code	Title	Credits
<b>Three Courses in Managing Organizations and People</b>		
LAW 205	Legal Env of Business	3
MGT 160	Management Principles	3
MGT 240	Human Resource Management	3
<b>Three Courses in Economics</b>		
ECO 102	Principles of Microeconomics	3
ECO 103	Principles of Macroeconomics <sup>2</sup>	3
Any 300 level Economics class		3
<b>Two Courses in Accounting</b>		
ACC 111	Financial Accounting	3
ACC 112	Management Accounting	3
<b>Two Courses in Marketing</b>		
MKG 181	Principles of Marketing	3
Any 300-level MKG course		
<b>Three Courses in Operations</b>		
MGT 220	Operations & Supply Chain	3
MGT 221	Supply Chain Logistics	3
MGT 390	Information Systems for Business	3
<b>One Course in Finance</b>		
FIN 320	Corporate Finance I	3
<b>Four Courses in Quantitative Analysis</b>		
CIS 232	Computer Applications for Business I <sup>1</sup>	3
MAT 107	Business Calculus I <sup>1</sup>	4
or MAT 106 Intro College Math		
MAT 201	Business Statistics I <sup>1</sup>	3
ECO 231	Business Analytics	3
<b>One Senior Capstone Course</b>		
MGT 460	Bus Strategy & Policy	3
<b>Two Experiential Management Electives</b>		
MGT 308	E Commerce Essentials	3
MGT 315	Leadership and Teamwork	3
MGT 318	Entrepreneurship	3
MGT 351	Adv. Excel Business Modeling	3
<b>Three Integrative Management Electives</b>		
<b>Three Business Electives</b>		
Select any three Business Elective courses of MGT, MKG, FIN, ECO, ACC, BUS		9
<b>And the Following Courses Outside the College of Business</b>		
Nine Niagara University General Education Foundation Courses ( <a href="http://catalog.niagara.edu/undergraduate/curriculum/foundation-courses/">http://catalog.niagara.edu/undergraduate/curriculum/foundation-courses/</a> )		27